

UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF OHIO
WESTERN DIVISION

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ETHICON ENDO-SURGERY, INC., : CIVIL NO. 1:07-CV-834

Plaintiff, : Day 2 of Jury Trial
Morning Session, Part 1
-vs- : Opening Statements

HOLOGIC, INC., et al., : Tuesday, February 2, 2010
8:52 a.m.

Defendants. : Cincinnati, Ohio

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TRANSCRIPT OF PROCEEDINGS
BEFORE THE HONORABLE MICHAEL R. BARRETT
AND JURY

- - -

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PROCEEDINGS

(In open court at 8:52 a.m. Jury not present.)

THE COURT: Hey, on the depositions last night you guys only gave me three folders. I forget the witnesses' names. Is that what you wanted to give me?

MR. ZEGGER: That's right, Your Honor. I think we have more, more coming, but those are the full designations.

THE COURT: We'll have those -- Stephanie will give the rulings to you in a little bit.

You guys have things we can talk about before we bring the jury out?

MR. GUNTHER: One. One thing.

THE COURT: Okay. Let's just do it.

Are you ready, Julie?

Let's do it.

MR. GUNTHER: Your Honor, we have it's slide 16, and I gave it to Barb.

COURTROOM DEPUTY: I gave it to Stephanie.

THE COURT: Barb gave it to Stephanie.

MR. GUNTHER: Hey, Barb, I wasn't blaming you on that.

THE COURT: Do I need to see it?

MR. GUNTHER: I think you need to see it.

THE COURT: Okay. Give us a second. I got to go that way. I'll be right back.

(Recess in proceedings at 8:54 a.m.)

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AFTER RECESS

(In open court at 9:01 a.m. Jury not present.)

THE COURT: I think we're still one juror short, guys.

MR. GUNTHER: Thank you, Your Honor.

THE COURT: You got the exhibit list just a moment ago?

MR. GUNTHER: Yes, sir, thank you.

THE COURT: Now, here's the deal: The ones that are overruled but I've got subject to the motions and subject to relevance, those are documents that you guys got from Ethicon so I don't think there's really a foundation problem.

MR. GUNTHER: Right.

THE COURT: But a lot of that stuff talks about the comparisons of products and things like that that I didn't think either side really wanted to get into, but, you know, so we'll play it by ear depending on what happens.

MR. GUNTHER: Okay.

THE COURT: It may come in or it may not come in.

MR. GUNTHER: Fair enough.

THE COURT: So what's -- this is --

MR. GUNTHER: This is slide 16. And basically what you can see on there is it's --

THE COURT: I can't see anything.

MR. GUNTHER: But here's what I think is trying to be depicted on this slide is that you've got the face page of four

1 articles from medical journals.

2 THE COURT: Yeah.

3 MR. GUNTHER: And then I think that there is going to
4 be -- and I think these articles are all articles that they
5 plan to use with Dr. Parker in his direct examination.

6 THE COURT: Okay.

7 MR. GUNTHER: And our position with respect to these
8 articles is that they are hearsay. And the way that we
9 understand the rule of -- the 703 rule is that while an expert
10 can rely on hearsay, the expert can't -- that's not a vehicle
11 to shovel the hearsay into in before the jury. So that, for
12 example, if Dr. Parker wants to say that I've relied on a
13 number of different articles, and I think it's probably
14 appropriate for him to even mention what the articles are, but
15 I think beyond that, the articles certainly do not go into
16 evidence and the hearsay doesn't go in front of the jury.

17 So I think that, you know, this slide is now in the
18 opening, right, so they're putting these -- obviously, the jury
19 is not going to be able to read the articles but they're
20 basically being told there's a bunch of articles we're going to
21 show you and here's some quotes from them over on the left-hand
22 side; and then when they get to Dr. Parker, they've got --
23 they've probably got a dozen slides, Your Honor, that are
24 blowups of various articles that they want to just basically
25 kind of now have him talk about and read -- and read to the

1 jury, and I don't think that's appropriate. I think he can
2 rely on hearsay but the hearsay doesn't come in.

3 THE COURT: Who is going to handle that? Sandi?

4 MS. BRESNICK: Your Honor, can you hear me from here?

5 THE COURT: Sure.

6 MS. PIROZZOLO: Perfect.

7 Two things. Number one, the articles are not hearsay
8 because they're representative of the state of the art. Much
9 like the patents that we've objected to but defendants want to
10 rely on, technically they're hearsay too but they're also
11 representative of the state of the art.

12 THE COURT: What do they talk about, though?

13 MS. BRESNICK: The patents --

14 THE COURT: The articles.

15 MS. BRESNICK: The articles --

16 THE COURT: Yeah.

17 MS. BRESNICK: -- talk about the state of the art
18 studies that have been done basically reflecting the thinking
19 of the medical field at the time with respect to each of the
20 different options for breast biopsy. And this is relevant
21 because it goes to what was motivating a person of ordinary
22 skill in the art at the time and what doctors were looking for,
23 what were the needs and what were the medical needs that were
24 not being met, and these articles help to demonstrate that.

25 MR. GUNTHER: Your Honor, they're not being offered as

1 prior art, and I think --

2 THE COURT: Well, I don't know what they're being
3 offered as. So here's the deal: She can use these in her
4 opening statement, but when you attempt to use them with the
5 witness, you'll renew your objection and we'll see if the
6 witness can get around where they're going to go.

7 MR. GUNTHER: So it may be a situation where if
8 Sandi -- if Ms. Bresnick uses it in her opening, and her
9 witness may not be able to use these.

10 THE COURT: Yeah, exactly.

11 MR. GUNTHER: So she's got to make that decision.

12 THE COURT: Yeah.

13 MR. GUNTHER: Understood, Your Honor.

14 THE COURT: Yeah. So just bring it back. I mean,
15 it's, you know, I don't know what the articles say exactly.
16 I'm not sure where you guys are going with them. So we'll just
17 have to see how it pops up and if it gets in.

18 You might be able to close the loop on that, Sandi,
19 you might not.

20 MR. GUNTHER: Thank you, Your Honor.

21 MS. BRESNICK: Thank you, Your Honor.

22 THE COURT: Okay.

23 MR. GUNTHER: Now, Your Honor, we do have some
24 additional objections to Dr. Parker. I understood that we were
25 going to try to handle those at a break.

1 THE COURT: Well, here's the deal: I in general
2 overruled your motion regarding the Daubert. Let's see how he
3 gets qualified. It's up to you if you want to voir dire him
4 after she does her qualifications or if you just want to wait
5 and use it in cross and see what he does. So, I mean, the
6 additional objections I assume are going to his foundation;
7 right?

8 MR. GUNTHER: Some of them go to foundation. Some of
9 them go to -- a number of them are ones that go to sort of the
10 hearsay issue of the documents. I can do them as they come up.

11 THE COURT: Yeah, let's do it that way.

12 MR. GUNTHER: I'll do that. That's fine.

13 THE COURT: Yeah.

14 MR. GUNTHER: Your Honor, they have told us that the
15 issue, the sort of the Daubert issue is really not -- and I
16 know you've made a ruling on that, but it's not going to come
17 up today because he is not going to talk about the prior art or
18 any validity issues. My understanding counsel for Ethicon has
19 told us that they're going to basically put him on for various
20 things that don't relate to validity now and they're going to
21 bring him back in their rebuttal case to talk about validity.
22 So --

23 THE COURT: Okay.

24 MR. GUNTHER: -- I just wanted to let you know kind of
25 what the state of play is.

1 MS. BRESNICK: And, Your Honor, we will go through a
2 little bit of the background for that for next week so there's
3 some context, but we do not intend to go into any of the
4 response or rebuttal to what the prior art is because, quite
5 frankly, we don't know what prior art the defendants are going
6 to rely on at this time.

7 THE COURT: Okay. What's the status, Barb?

8 COURTROOM DEPUTY: We're ready to go.

9 THE COURT: We're ready to go. Are you guys ready?

10 MR. GUNTHER: We're ready, Your Honor.

11 THE COURT: Okay. And you guys will -- did you reach
12 an agreement on the separation issue?

13 MR. GUNTHER: Your Honor, here's -- here's where we
14 are.

15 THE COURT: Fine.

16 MR. GUNTHER: Corporate -- each side can have a
17 corporate representative in the courtroom for all purposes.

18 THE COURT: Yeah.

19 MR. GUNTHER: Right.

20 THE COURT: Thank you.

21 MR. GUNTHER: And in fact duh. I'll start up with the
22 obvious.

23 THE COURT: Good. You agree.

24 And they can have their lawyers in the room too.
25 Yeah, that's right.

1 MR. GUNTHER: Yeah, all right.

2 And then in terms of experts, we've agreed that
3 experts can be in for everything.

4 THE COURT: Can watch the whole trial.

5 MR. GUNTHER: Yes.

6 THE COURT: Okay.

7 MR. GUNTHER: And then fact witnesses are sequestered
8 during testimony.

9 THE COURT: Okay.

10 MS. BRESNICK: Corporate reps -- I didn't hear if you
11 mentioned corporate representatives can be here.

12 MR. GUNTHER: For all purposes.

13 THE COURT: Yeah, sure.

14 MR. GUNTHER: That was the one that the Judge
15 basically said "duh" about.

16 THE COURT: I'll be saying that a lot in the next
17 couple weeks.

18 MR. GUNTHER: Your Honor, you're going to be saying it
19 a lot to me.

20 THE COURT: For different reasons, though.

21 Set?

22 Did they -- they've got their notepads?

23 COURTROOM DEPUTY: Yes.

24 THE COURT: And are they going to use tear-off sheets?

25 COURTROOM DEPUTY: Yes.

1 THE COURT: Can you remind me of that at the end of
2 each witness so I don't forget?

3 COURTROOM DEPUTY: Yes.

4 (Jury in at 9:08 a.m.)

5 THE COURT: Okay. Everybody good to go?

6 A JUROR: Yes, sir.

7 THE COURT: Anybody go on the internet last night and
8 blog anybody on this? I hope not.

9 Okay. We're about to have the opening statements, and
10 as I mentioned yesterday in the preliminary instruction, the
11 opening statements are not evidence but what they are is it's a
12 discussion between the lawyers and you of what they think the
13 evidence is going to show. Okay.

14 All right. Counsel.

15 MS. BRESNICK: Thank you, Your Honor.

16 Good morning, ladies and gentlemen. Allow me to
17 reintroduce myself. My name is Sandi Bresnick, and I am
18 honored to represent Ethicon Endo-Surgery. We are looking
19 forward to showing you our case.

20 We will be showing you three main points throughout
21 our presentation. They are the United States Patent Office
22 granted my client, Ethicon Endo-Surgery, three patents covering
23 breast biopsy technology. This breast biopsy technology saves
24 lives. The third point, defendants Suros and Hologic infringed
25 these patents and because of that, Ethicon should be

1 compensated for their infringement.

2 Let's step back a moment. Who is Ethicon
3 Endo-Surgery? Ethicon is a Johnson & Johnson company. The
4 breast care division is headquartered here in Blue Ash. They
5 have patents covering breast biopsy technology.

6 Breast cancer, I'm sure you're all aware, is a very
7 serious disease. The statistics are compelling. One in eight
8 women will be affected by breast cancer in her lifetime. So
9 that means statistically everyone in this room today knows
10 someone who's had breast cancer, a friend or a relative. It's
11 the second leading cause of cancer deaths among women.

12 It goes without saying that the sooner you can detect
13 the cancer, the better a woman's chances of survival, the
14 better treatment options there are, the better chances of
15 survival. Early detection is absolutely critical.

16 So how do you get to this early detection? Well,
17 breast biopsy is one -- is the way that doctors would do it.
18 Breast biopsy is taking a sample of a suspicious mass or a
19 lesion, something that the doctor finds, either you could feel
20 it yourself, you can look on an x-ray, maybe you'll see it on
21 ultrasound, but doctors will screen women or women will examine
22 themselves, they will find a suspicious mass, and maybe the
23 doctor will want to take a sample of that mass to see does this
24 have cancer or not.

25 So before Ethicon's breast biopsy technology, how were

1 doctors looking at doing breast biopsies? What were the
2 options available? Well, today you will meet Dr. Steve Parker,
3 one of the world's leading experts in the field of breast
4 biopsy and breast disease, and he will explain what doctors had
5 available to them at the time. What's the date we're talking
6 about? We're talking about 1994. And Dr. Parker will explain
7 there were only three options.

8 The first was open surgery. I'm about to put up on
9 the slide a picture which is graphic so I wanted to warn you,
10 but I think it's important for you to understand what was
11 involved. Now, open surgery, as you might imagine from the
12 name, requires hospital stay, general anesthesia, going under
13 the knife. The doctor would -- and here is the picture
14 (indicating) -- open the woman's breast and remove -- remove a
15 hunk of tissue.

16 Now, this was the gold standard of breast biopsy care
17 from about the 1960s to the 1990s, but this method certainly
18 had some drawbacks. First one, of course, is that it was
19 invasive. There were risks for general anesthesia, risk of
20 bleeding, infection, stroke, and death. The woman after the
21 tissue was removed and if she healed would often be disfigured,
22 the breast would not be the same shape and size as the other
23 breast. Obviously, there were hospital stays and recovery that
24 were involved. And after all of that, there was still the
25 opportunity that the doctors would miss the cancer. And we're

1 going to show you why open surgery missed cancers and even
2 though this was the gold standard from about the '60s to 1990,
3 this was the best that medicine had to offer.

4 Well, there was another option that was available.
5 We'll show you that. It was called fine needle aspiration.
6 Now, this wasn't an open or invasive procedure. Here a very
7 fine needle would be inserted into the lesion and cells would
8 be withdrawn. But there was simply not enough sample for the
9 doctor to accurately tell if the woman had cancer or not. We
10 will explain that this procedure, FNA, missed too many cancers.
11 What was the result of that? The woman was told that she
12 didn't have cancer when in fact she did. So that would delay
13 her ultimate diagnosis of cancer. It would decrease her
14 chances of survival. It would reduce the number of treatment
15 options that she had available.

16 There was a third option, it was called core needle,
17 but this had serious drawbacks too. We will explain and we
18 will show you that core needle cannot be reliably used in
19 certain types of breast tissue. You couldn't get a sample, you
20 couldn't get an accurate sample. Even in the best of cases, we
21 will show that core needle could only take one sample at a time
22 which is what we've depicted here (indicating). If this is
23 your suspicious mass, you're only taking one sample at a time;
24 and each time you take a sample, you have to reinsert the
25 needle into the breast. Multiple samples, multiple insertions

1 were required, and often you would miss the target altogether.
2 And we'll explain how that happens even when the device was
3 properly used by qualified doctors. So this option also led to
4 missed cancers.

5 So as of 1994, this was the best that we had, open
6 surgery, fine needle aspiration, and core needle. That was the
7 best that medical science had to offer, but clearly this wasn't
8 good enough.

9 So what happened next? There were a group of doctors
10 and engineers at a company called Biopsys who set out to try to
11 change the standard of care, and we will show how they invented
12 technology that solved the problems that we just mentioned.
13 What was the new technology? Well, you'll meet Dr. Parker and
14 he will explain how he worked with the engineers to help them
15 design and develop new technology and we will describe how it
16 all came about.

17 What was this new technology? Vacuum-assisted breast
18 biopsy. We will explain that this is a -- unlike open surgery
19 which is an invasive procedure, this is a minimally invasive
20 procedure which means that the doctor could go in, just a
21 little tiny nick in the skin, insert a needle, and get out all
22 of the tissue that he needed with one insertion of the needle.

23 How did this work? It used vacuum to pull the target
24 tissue into an opening of the needle and acquire all of the
25 tissue that it needed. We'll explain how all of this works.

1 Basically you had a, as I mentioned, single insertion of the
2 needle. You had a rotating and translating cutter, meaning a
3 cutter that moved back and forth within the needle, that would
4 cut the tissue pulled into the aperture of the needle. The
5 vacuum would then pull the tissue back, the doctor could then
6 in a real-time fashion obtain the tissue and send it to
7 pathology. This technology saved lives and changed the
8 standard of care for breast biopsy and we will show you how.

9 The technology that the Biopsys inventors came up with
10 impressed my client, Ethicon Endo-Surgery, so much that they
11 bought the company. Ethicon Endo-Surgery bought Biopsys,
12 bought the patents and applications, and it even bought the
13 product that Biopsys had created using the very technology.

14 Let's take a look at one of the patents that Ethicon
15 Endo-Surgery purchased. This is Ethicon Endo-Surgery's U.S.
16 Patent Number 7,226,424, and after our opening statements we'll
17 hand you out a copy of the '424 patent, but you'll see here
18 you've got the number of the patent here in the top right-hand
19 corner (indicating). For ease of convenience, we're going to
20 abbreviate this as the '424 patent. We'll just take the last
21 three digits off of this number and we'll call it the '424
22 patent. But you'll see that the '424 patent was filed or a
23 parent application of the '424 patent was filed in 1994. These
24 are the individuals who invented the technology that's in this
25 patent: Mark Ritchart, Mike Stuart, Fred Burbank, Kenneth

1 Gal t. And you'll see here who is the owner of that patent. It
2 says Ethicon Endo-Surgery.

3 This is a picture of the first vacuum-assist breast
4 biopsy device (indicating). This device, we will show, uses
5 the technology of the '424 patent. And Dr. Parker will explain
6 how this device worked. Again, this was launched in 1994, the
7 same time that the parent application to the '424 patent was
8 filed in the Patent Office. We will explain how this device
9 and VAB technology, vacuum-assist breast biopsy technology,
10 became a standard of care for certain types of breast lesions.

11 Now, as good as this technology was, and it was good,
12 it didn't solve all the problems. What was the problem? This
13 Biopsys Mammotome was not designed for use in ultrasound. As
14 some of you may be familiar with ultrasound, you've probably
15 seen it, it's a way to look into the body real time, you've
16 seen it typically used to monitor the progress of a baby in a
17 pregnant woman. It involves a wand that's applied over the
18 area to be visualized, and the doctor can see three-
19 dimensionally inside the body real time. It's a device that
20 doctors use to see inside the body. Ultrasound can also be
21 used to look at breast tissue.

22 This device could not be used effectively in breast
23 tissue, and we will explain why that is so. This device was
24 only used in a procedure that involved X-ray. So the woman
25 would be on an X-ray table with her breast basically through a

1 hole in the table between compression plates. An X-ray would
2 be taken to pinpoint where the lesion was, and then this device
3 would be positioned where the lesion was and then the samples
4 would be taken.

5 Ultrasound -- so let me just step back for one second.
6 So this device using X-ray basically gives a doctor a two-
7 dimensional picture of where they want to target the lesion.

8 Ultrasound is a real-time, three-dimensional picture.
9 It's kind of like the difference between a still photograph and
10 a movie and IMAX. This device could not be used with a movie
11 and IMAX type imaging situation, so things had to be done.

12 So what happened? Well, by this time it's 1997.
13 Ethicon Endo-Surgery has already bought Biopsys and they
14 started out on the task. They started what was called Project
15 Gateway. This was a big project for the company at the time.
16 It took -- they devoted over twelve engineers to the product --
17 project, spent over nine million dollars in research and
18 development, and it took over two years to complete. And
19 you'll meet some of the engineers who worked on Project
20 Gateway.

21 What were some of the results of Project Gateway?
22 Well, two patents were some of the results of Project Gateway.
23 You'll have these patents in your notebook as well. And,
24 again, you'll see the patent number in the right-hand corner.
25 You'll see on the first page the inventors of the patents,

1 including Mr. John Hibner and Mr. Jon Buzzard, both of whom
2 you'll meet. The '487 patent was filed in 1999. The '768
3 patent, a parent of that patent, was filed in 1999.

4 What else came out of the Project Gateway? Well, out
5 of the technology that the inventors developed, they also came
6 up with a commercial device, and this is it (indicating). This
7 was the Mammotome HH or hand-held. It was launched in 1999.
8 This was the first ever hand-held vacuum-assist breast biopsy
9 device that could be used in an ultrasound environment, and
10 we'll show here this is the device (indicating). This is the
11 handpiece, and a doctor could use this hand -- use this device
12 with a single hand and maneuver and manipulate it while he was
13 using the ultrasound transducer at the same time. The device
14 could take samples and respond -- and the doctor could respond
15 real time to what the information was that he was getting from
16 the ultrasound transducer. The old Mammotome product couldn't
17 do that. This system did it. And as I said, two years of
18 research and development, over nine million dollars, and over
19 twelve engineers.

20 We'll show you how this device was used by doctors.
21 We will also show you that this vacuum-assist breast biopsy
22 technology, starting from the Biopsys Mammotome going through
23 the Biopsys -- the Mammotome HH and subsequent iterations, the
24 vacuum-assist breast biopsy technology that's Ethicon's became
25 the standard of care for many types of lesions. We will show

1 that the Mammotomes have been accepted by doctors. More than
2 three million biopsies have been performed using Mammotomes.

3 So to recap, Ethicon Endo-Surgery has patents. The
4 patented technology saves lives. So why are we here? We are
5 here because defendants Suros and Hologic infringed these
6 patents. We will show that the defendants make an infringing
7 product system called the ATEC. There's an example of it here
8 (indicating). That infringes Ethicon Endo-Surgery patents. We
9 will show that the ATEC products infringe claim 10 of the '487
10 patent. We will show that the ATEC products infringe claims 1,
11 2, and 7 through 9 of the '768 patent. And we will show that
12 the ATEC products infringe claims 2, 5, and 9 of the '424
13 patent.

14 You may recall yesterday during -- during instructions
15 the Judge indicated to you that we have the burden, Ethicon
16 Endo-Surgery has the burden to show infringement by the
17 preponderance of the evidence, and the Judge will instruct you
18 on the law again at the end of the trial. Preponderance of the
19 evidence is merely the greater weight of the evidence. If the
20 evidence is equal, in other words, if you've got two reams of
21 paper on the scales of justice, then we haven't met our burden.
22 However, if there's slightly more evidence in our favor, then
23 we've carried our burden of proof. We submit that we are going
24 to show you more than just a little bit of evidence to show
25 that, that the ATEC products infringe, but all that's required

1 is the scales be slightly tipped in our favor.

2 So let's look up close at what these devices are. Up
3 top is the handpiece, and I've -- we've cut off here
4 (indicating), these are tube and vacuum lines. We took those
5 off so that you could have a clear picture of what the
6 handpiece looked like, but you'll see what an actual handpiece
7 looks like. We've got one here. This is it (indicating). We
8 just didn't depict all of these tubes. These tubes have
9 several functions. One is vacuum that's going to pull the
10 tissue through the handpiece into a tissue collection chamber
11 (indicating) which is right here. And you'll see that. It's
12 this piece here (indicating) on the screen.

13 So let's take a closer -- a little bit of a closer
14 look at what you are going to be asked to do throughout the
15 course of this trial. The first claim is claim 10 of the '487
16 patent. And you may remember from the tape yesterday, the
17 video that we watched, that the claim of a patent is like a
18 fence around your property. This tells everybody else in the
19 world where your property begins and ends. Here's the claim,
20 here's the fence or the electric fence around our property
21 here. Claim 10, and you'll have it in your juror notebook, it
22 will be at column 16, and at the bottom of column 16, lines 47
23 to 67.

24 So I've put a box around that claim. That's our
25 electric fence. Now I'm going to show you all of the words

1 that -- in this claim that the defendants do not dispute.

2 Notice anything? It's all highlighted. The
3 defendants do not dispute any of the words in the -- in claim
4 10 of the '487 patent. They do not dispute that the ATEC
5 systems fall within that electric fence of claim 10. No
6 dispute at all.

7 Let's take a look at the claims of the '768 patent.
8 They are claims 1, 2, and 7 through 9. And I've put a box
9 around them as well. Again, column 16 from lines 2 to 18 and
10 column 16, lines 31 to 37. And I'm going to highlight here all
11 of the words in these claims again that the defendants do not
12 dispute.

13 Notice anything again? They don't dispute any of the
14 words in those claims. They do not dispute that the ATEC
15 systems fall within the electric fence of those claims. They
16 don't dispute that the ATEC systems fall within the scope of
17 claims 1, 2, and 7 through 9 of the '768 patent.

18 Let's look at the next patent. Claims 2, 5, and 9 of
19 the '424 patent. And, again, I've put a box around these
20 claims. Claim 2, when you get your patent you'll see is kind
21 of hard to read on this screen, but claim 2 depends from claim
22 1. It says the method of claim 1 and then it adds another
23 step. So all of the features of claim 1 are also included into
24 claim 2. That's why I've drawn a box around claims 1 and 2,
25 but we're only talking about claim 2, 5, and 7 through 9 of

1 this patent.

2 Now, again, I'm going to highlight the terms of the
3 claims that they don't dispute in yellow and we'll see if there
4 are any -- any quibbles with any of the language here.

5 Ah, okay. There are a few quibbles with the language
6 here. I've highlighted those in blue. So the term "tissue
7 sample holder" appears in claims 2 and 5 a couple of times.
8 Pulled that out. And the term "tissue storage compartment"
9 appears a couple of times in claim 9. So the dispute here
10 whether the ATEC product falls within the scope of the electric
11 fence of the '424 patent is going to turn on whether the ATEC
12 has a tissue sample holder or a tissue storage compartment. We
13 will show that the ATEC does indeed have a tissue sample holder
14 or tissue storage compartment.

15 Now, the Court has already looked at the terms "tissue
16 sample holder" and "tissue storage compartment" and defined
17 those terms for us. These terms "tissue sample holder" and
18 "tissue storage compartment" are, "for example, a container, a
19 receptacle, cartridge, cassette, or other tissue sample holder
20 that is suitable for housing tissue samples during collection
21 and transportation for analysis."

22 Suitable for. Suitable for transportation. Actual
23 transportation doesn't have to be shown. It just merely has to
24 be capable of transporting tissue for analysis. Is the ATEC --
25 does the ATEC have a compartment that's suitable for

1 transporting for analysis? We think it does.

2 Now, let me show you the terms here that the
3 defendants do not dispute. All the terms in yellow, they do
4 not dispute the vast majority of the definition of "tissue
5 sample holder" and "tissue storage compartment." They only
6 have a quibble with one part of it, whether the tissue sample
7 holder is suitable, capable for transportation for analysis.
8 So that's what this dispute is all about. Is the ATEC, does it
9 have a component that's suitable for transportation for
10 analysis? We say it does.

11 So let's take a look at the handpiece. Again, this is
12 the handpiece (indicating). You'll see these are vacuum lines
13 and saline lines. During the procedure -- actually get a
14 different -- this one is just a little less cumbersome. I've
15 taken off the lines so I can show it (indicating). But
16 vacuum -- this is the needle. The needle would be inserted
17 into the breast. The vacuum is going to be applied. The
18 needle has a notch at the front. It will open. The tissue
19 will get sucked into the notch. A cutter inside the needle
20 will rotate and translate back and forth across the aperture of
21 the opening of the notch, suck the tissue down, and pull it
22 back through the handpiece.

23 Now, where does that tissue go? It goes right here
24 (indicating) into this part here. The fluid, saline that's
25 being pumped into the system here, gets pulled out the back.

1 The doctor wants to take another sample, simply turns the
2 handpiece to get the notch of the needle at a different part of
3 the lesion, presses sample, the doctor -- the tissue gets
4 sucked back into the notch; again, the cutter rotates and
5 translates forward cutting the tissue. Vacuum pulls the tissue
6 back through the handpiece into this part here (indicating).
7 This is the part that collects all the tissue. This is the
8 part that's the tissue sample holder or tissue storage
9 compartment.

10 Now, when the doctor is done with the procedure, what
11 does the doctor do? So at this point all the tissue that the
12 doctor wants is here in this basket at the end of the device.
13 The tissue has been -- we will show that the tissue has been
14 bathed in saline; that the vacuum has been applied and pulled
15 the tissue back to the end of the basket here. When the doctor
16 is done, the doctor simply unhooks it like this (indicating).
17 Let me show that again. The doctor is done, unhooks it like
18 this (indicating), removes the -- this part from the handpiece.
19 The tissue is in this basket here.

20 So what does the doctor do? At this point he
21 transports the basket somewhere else for analysis. First place
22 he might take it is to the benchtop. He might take the tissue
23 out and look at it visually. Sometimes doctors, we will show
24 you, sometimes doctors get visual information just by looking
25 at the quality and the nature of the tissue that comes out.

1 And you'll notice that there is inside this basket a
2 little scoop. That helps the doctor remove the tissue from
3 within this container.

4 You may also notice (indicating) -- let's see. Back
5 up.

6 This is why I used the prior one.

7 So, again, at the end of the procedure, doctor
8 unscrews it from here (indicating), takes the basket out, and
9 then he transports the basket somewhere else. The first step,
10 the doctor might look at it visually. We will show that the
11 doctor can do other things with this tissue basket. So in
12 addition to taking this to the benchtop and taking the samples
13 out and visually inspecting them, the doctor can do something
14 else with them too. The doctor can take this basket and drop
15 it into a jar of preservative. Why would the doctor do that?
16 Well, if the doctor wants to send these to a pathologist to be
17 analyzed, the doctor typically will put it in a jar of
18 preservative. In this case it's typically formalin. Plop it
19 right into the jar, screw the jar top on, and send it down the
20 hall to pathology, or the doctor can simply just walk down the
21 hall if the pathologist were right next door without putting it
22 in the formalin. But the purpose of the formalin, we will
23 show, is if the pathologist can't get to it right away, the
24 tissue needs to be preserved or fixed in the formalin and then
25 the pathologist can look at it later.

1 But the question is is this basket suitable for
2 dropping in a jar of formalin so that it can be taken to a
3 pathologist? We'll show you bet it is. You'll notice that
4 this basket has -- is made of a tiny, very, very fine mesh.
5 What's the purpose of the mesh? The purpose of the mesh, we'll
6 show, is to keep the tissue inside but the mesh will also let
7 in the formalin. So this will have -- this will end up being a
8 convenient package of the tissue sample where the formalin can
9 get in and fix the tissue. Perfectly suitable for transporting
10 this tissue sample to a pathologist. We will show more than
11 suitable, more than capable of transporting for analysis. It
12 can be transported visually for inspection, it can be
13 transported in a jar of formalin. We will show these things.

14 There is one final photo I wanted to show you. I
15 mentioned visual inspection. This is a -- this is an example
16 where the doctor has taken the tissue collection basket off of
17 the back of the device as I mentioned and brought it over to a
18 bench to visually inspect it. This document comes from the
19 defendants' own files (indicating).

20 So does the ATEC have a tissue sample holder or tissue
21 storage compartment? We will show that it does. The picture
22 doesn't lie.

23 So why are we here? We are here because Hologic and
24 Suros have infringed our patents, and we will show you that
25 this infringement has caused Ethicon Endo-Surgery substantial

1 harm. Substantial harm. We're going to ask you for a big
2 number at the end of this trial for the years of defendants'
3 infringement. We are going to ask you for 92 million dollars,
4 and we will show that that is how badly Hologic and Suros have
5 hurt Ethicon Endo-Surgery.

6 Now I want to say a few words about validity. You
7 remember the instruction from yesterday. Patents are presumed
8 to be valid. Here they are. The Ethicon Endo-Surgery patents
9 are presumed to be valid. The Patent Office is presumed to
10 have done its job correctly, and because of that, it is the
11 defendants that bear the burden of proof to show that the
12 patents are invalid. And what's the burden of proof that they
13 have? It's clear and convincing evidence. They must prove by
14 clear and convincing evidence that the patents are invalid.
15 Now, the Judge explains this -- explained this burden
16 yesterday. It's not beyond a reasonable doubt, not the
17 criminal standard, but it's the one just below that. It's
18 beyond a substantial doubt. They must prove that the Patent
19 Office, that the United States Patent Office made a mistake,
20 not once, not twice, but three times, and we will -- it is our
21 firm belief that they will not meet their burden of proof.

22 We think you're going to hear a lot of excuses from
23 the defendants, a lot of could haves, would haves, should
24 haves, a lot of excuses. But we will show that the United
25 States Patent Office considered all of the relevant information

1 when it examined the patent applications and determined that
2 the inventions were worthy of patents. We stand behind our
3 three patents. We are proud of them. They cover important
4 inventions that save lives.

5 Suros and Hologic infringed these three patents and
6 they should compensate Ethicon Endo-Surgery. We look forward
7 to presenting our case to you.

8 Thank you.

9 THE COURT: Thank you, Miss Bresnick.

10 Miss Pirozzolo, Mr. Gunther, who is going to handle
11 this?

12 MS. PIROZZOLO: I will be, Your Honor.

13 Your Honor, ladies and gentlemen of the jury, my name
14 is Lisa Pirozzolo, and with my colleague Bob Gunther who you
15 met yesterday, I'll be representing Suros Surgical Systems,
16 Inc. and Hologic. Also here today with me is Mr. Mark Casey
17 who is the general counsel of Hologic.

18 I want to thank you for being here today and for
19 helping us resolve this dispute with Ethicon and for giving
20 Hologic and Suros their day in court. This is a very important
21 case to Hologic and its 4,000 employees. This is also an
22 important case, and I think Miss Bresnick and I can agree on
23 this, because of the nature of the product at issue here, a
24 device used to diagnose breast cancer.

25 The finest, most advanced breast biopsy device on the

1 market are ATEC, automated tissue excision and collection
2 system. That's what we call the ATEC. Since coming on the
3 market in January, 2002, the ATEC device has broken new ground.
4 The ATEC device was the first ever minimally invasive breast
5 biopsy device that could be used with MRI which is the best
6 type of imaging technology to use in women at high risk of
7 developing breast cancer.

8 Innovations in the ATEC have also made the device
9 faster and less painful for women who are undergoing biopsy
10 procedures. Since the ATEC was introduced to the market in
11 January, 2002, more than 750,000 women have had procedures
12 performed with an ATEC device.

13 Our position in this case is simple and can also be
14 summarized in three points. Point number one: Joe Mark and
15 Mike Miller who founded Suros and who are sitting here in the
16 courtroom today -- Joe, could you stand up?

17 (Mr. Mark complied.)

18 MS. PIROZZOLO: And, Mike, could you stand up?

19 (Mr. Miller complied.)

20 MS. PIROZZOLO: -- invented the ATEC using core
21 technology they developed and patented before any of the
22 Ethicon patents in this case was ever filed.

23 Point number two: The Ethicon patents being asserted
24 here are not inventive and cover minor improvements that are
25 obvious in view of what people in the field of minimally

1 invasive tissue removal already knew at the time.

2 Point number three: Despite the fact that the ATEC
3 device was introduced in January, 2002, Ethicon did not claim
4 infringement of these patents until October of 2007 when it
5 filed this lawsuit. The evidence will show that Ethicon filed
6 this lawsuit because it could not compete in the marketplace
7 against Hologic and Suros's superior technology.

8 This morning I would like to review with you the
9 evidence we will present at trial on these three key points.
10 The story of the ATEC really starts with the two men I just
11 introduced you to, Joe Mark and Mike Miller, and you will have
12 the opportunity to hear from them during the trial. In the mid
13 1970s when Joe Mark was a high school student growing up in
14 Indianapolis, he had a keen interest in technology and in
15 particular he loved tinkering around with stereo systems. Mike
16 Miller was an engineer who worked at RCA and he volunteered to
17 serve as a mentor to the local scouting troop. Joe Mark was
18 one of those scouts, and the two met and hit it off because
19 they really loved technology.

20 For several years the two went their separate ways.
21 Joe Mark went on to college at Indiana -- in Indianapolis at
22 Butler University. After college, he started working at a
23 company called Davidson that sold air motors and in particular
24 one of Joe's customers was someone who was using air motors in
25 medical devices. A couple of years later, Joe got into the

1 medical device field himself and started selling devices that
2 were used in eye surgery. These early experiences gave Joe
3 Mark an opportunity to examine medical devices and talk to
4 doctors who were using them, and what he found out was that
5 doctors were very interested in minimally invasive tissue
6 removal but they wanted better, faster devices and they also
7 wanted devices that were easier on patients. These
8 conversations gave Joe Mark the idea of developing his own
9 minimally invasive tissue removal device, and that means a
10 device that could obtain tissue by removing it by inserting a
11 piercer in the skin through a needle rather than the open
12 surgery of the sort Miss Bresnick put a picture up about.

13 So in 1987, Joe Mark called his old mentor Mike Miller
14 and asked him if he would like to join him in starting a
15 company to develop this type of technology. From the very
16 start, the two men were guided by the principle of designing
17 and making products that would meet the needs of doctors and
18 evolutions in the medical field. Joe Mark's special talent is
19 talking to doctors, figuring out what they need. Mike Miller
20 with his years of engineering experience at RCA knew how to
21 make these ideas really work.

22 The evidence will show that they made and still make a
23 good team. They started by developing a basic platform system
24 that could be used as needed for all different types of tissue
25 removal. They called this platform and their first prototype

1 the MIS, which stands for minimally invasive surgery. And I'm
2 going to put up a picture of this initial prototype.

3 The MIS had a lot of features that we're going to
4 discuss throughout the trial. In particular, it had a console.
5 It also had a handpiece designed to be used with a single hand.
6 You can see the console has an electronic display here, and
7 what that display would show was, this is small print, but that
8 says "irrigation," so the saline going to the site of the
9 tissue removal, and "aspiration" which refers to vacuum.

10 Here is a close-up picture of the handpiece
11 (indicating). You can see the handpiece featured an outer
12 piercer with a notch on the side, and we have a close-up so you
13 can see the notch. And so you'd insert that into the place
14 where you wanted to take tissue from.

15 Inside the piercer is a cutter. You can see that
16 moves across the notch to cut tissue that is drawn into the
17 opening. And what is used to draw it into -- draw tissue into
18 the opening in this device was vacuum power.

19 Now, this type of outer piercer and inner tube as a
20 cutter is called a tube in tube cutter. And this is -- was
21 known in the field of tissue removal technology. The MIS
22 device also used the vacuum to draw the tissue back once it was
23 removed into a tissue container.

24 The evidence will show that this MIS prototype was the
25 basis of all the tissue removal products that Joe Mark and Mike

1 Miller later designed, marketed, and sold, including the ATEC
2 device that's being accused of infringement in this trial.
3 Work on the MIS started in the late 1980s, and the prototype
4 that I'm showing you here was developed in 1992. That is long
5 before any of the Ethicon patents being asserted in this case
6 was ever filed.

7 What came next for Joe Mark and Mike Miller? The MIS
8 provided a basic platform for removing tissue, a minimally
9 invasive tissue removal device. But what they wanted to do was
10 develop their device for use in particular parts of the body.
11 Their first focus was removal of tissue in the back. When you
12 have a herniated disk, the tissue that sits between the
13 vertebrae can get out of shape and press against nerves.
14 Removing that tissue can relieve the pain. So the evidence
15 will show Joe and Mike started working on a device to remove
16 that tissue which they called a diskector. They sold their
17 first diskector in 1993. That's more than a year before the
18 first Ethicon patents in this case were ever filed. And I'm
19 going to show you a copy -- a picture of the diskector that was
20 developed by Joe Mark and Mike Miller.

21 As you can see (indicating), it has a console. It has
22 a foot switch. It has a handpiece that can be held with a
23 single hand. And you can see in this close-up that the console
24 had a display with icons and also had control buttons.

25 I'm also going to show you a close-up of the handpiece

1 of the diskektor. As you can see, the diskektor has the same
2 type of tube in tube cutter, the piercer with the notch in the
3 side (indicating). It also used vacuum power to pull tissue
4 into this notch and back into the tissue storage container. So
5 this was all work done before the Ethicon patents in this case
6 were filed.

7 Joe Mark also filed a patent on an apparatus for
8 minimally invasive tissue removal. And if we take -- this
9 patent was filed in February, 1993. Again, before the Ethicon
10 patents in this case were filed. And if you take -- if we take
11 a closer look at the patent, and in particular at the
12 background of the invention, that's where the inventors get to
13 explain their invention, you can see that they say, "The
14 present invention relates to surgical methods and apparatus for
15 the excision and removal of a wide range of tissues." They
16 then go on to delineate a great number of different sorts of
17 tissue procedures, neuro, spinal, orthopedic, ophthalmic,
18 dental, gynecological, gastrointestinal, and it goes on and on
19 with different procedures and ends with "as well as other areas
20 of the body requiring great care in the removal of tissue." So
21 you can see from the outset Joe Mark and Mike Miller were
22 interested in applying minimally invasive tissue removal
23 devices to all different parts of the body.

24 Now, here is the schematic of the invention in Joe
25 Mark's patent. You can see the device consisted of a console,

1 that's highlighted in green; a foot switch, that's highlighted
2 in orange; a handpiece designed to be used with a single hand;
3 and a tissue -- a container for tissue which we have in blue
4 (indicating). The summary of the invention described how this
5 device worked. In particular, it says "a system for minimally
6 invasive percutaneous tissue removal using a hand-held cutting
7 tool."

8 The patent also described a tube in tube cutting
9 device. The patent also described the use of aspiration or
10 vacuum to draw tissue into the device. And it also included a
11 description of an analog display to show pressures and speeds,
12 the operation of the device.

13 This patent and other evidence we will present at
14 trial will show that even back in the early 1990s before any of
15 the Ethicon patents in this case was filed, Joe Mark and Mike
16 Miller were thinking about ways to apply minimally invasive
17 tissue removal to all different parts of the body.

18 Now, after the diskector, the back tissue removal
19 device, they wanted to make a device that an ophthalmologist
20 could use to remove eye tissue. They called that device a
21 vitrectomy device, and just like the diskector and the MIS
22 platform before it, the vitrectomy device had a console, a foot
23 switch, a handpiece that could be used with a single hand. The
24 handpiece had the same tube in tube cutter. It used vacuum
25 power to draw tissue into the piercer and then pulled that

1 tissue back into a container. The vitrectomy device was first
2 sold as a commercial product in 1997. Bausch & Lomb sells that
3 device and it's been used in thousands of eye surgeries over
4 the years.

5 Now, at this same time work was being done to develop
6 the minimally invasive tissue removal platform. Joe Mark and
7 Mike Miller were working on other types of tissue removal
8 devices as well. In particular, they were working on making
9 and selling what Miss Bresnick mentioned and what are called
10 core needle biopsy devices, and these devices are used to
11 obtain cores of tissue. And I have a picture of one here.
12 This is one of the devices that Joe Mark and Mike Miller were
13 involved with making and selling. These core needle devices
14 are still being sold today and are commonly used to take breast
15 biopsies and procedures where a doctor is using ultrasound, and
16 Joe Mark and Mike Miller were selling this type of device for
17 use in breast biopsies in 1994.

18 But they knew from their interactions with doctors who
19 were using core needles that they wanted other options too. So
20 the evidence will show that in the mid 1990s, Joe Mark and Mike
21 Miller turned their attention to developing their basic MIS
22 minimally invasive tissue removal platform to use it for breast
23 biopsies. They did some initial prototype work in 1995 but
24 they really started to concentrate their efforts in 1999. In
25 2000, they started Suros Surgical Systems, Inc. When they

1 started, they had three employees, but they worked hard and the
2 result of that hard work was the ATEC device.

3 So how was the ATEC developed, this device that's
4 being accused of infringement? Well, really it's the same old
5 story. Joe Mark and Mike Miller took their basic MIS platform
6 for minimally invasive tissue removal technology and adapted it
7 to be suitable for use in breasts. This is the first version
8 of the ATEC, and we have a real one right here (indicating).
9 And as you can see, it had the same features. It had a
10 console. It had a foot switch. It had a handpiece designed to
11 be used with a single hand. These are the fundamental features
12 that existed in the MIS platform that had been developed in
13 1992. The handpiece has the same tube in tube cutter and it --
14 the hand -- the device uses vacuum to draw tissue into the
15 opening in the piercer and to pull it back into a tissue
16 filter.

17 But the evidence will show that Joe Mark and Mike
18 Miller did not stop with the technology they already developed.
19 They continued to innovate. There was already one
20 vacuum-assisted device on the market, the Mammotome, and the
21 Mammotome was being sold by Ethicon, and they knew they had to
22 do something different and better in order to compete with
23 Ethicon in the marketplace.

24 To make their product better, the Suros founders did
25 what they had always done. The evidence will show Joe Mark

1 went out and talked to doctors to find out what they were doing
2 and what they needed while Mike Miller worked on developing the
3 technology to realize those needs. The unmet needs were pretty
4 obvious. Doctors wanted a device that was smaller, lighter,
5 easier to maneuver. They wanted a device that was faster so
6 that women could get through the procedure more quickly and
7 with less anxiety. They wanted a device that minimized pain
8 for patients.

9 Another thing they focused on was MRI compatibility.
10 With minimally invasive surgical devices, doctors need a way to
11 see the lesion that they're concerned about. Traditionally
12 X-ray type devices had been used, ultrasound had been used, but
13 MRI technology was becoming more available and Suros wanted to
14 be in the forefront. The problem, though, is the M in MRI
15 stands for magnetic. So electric motors which have magnets in
16 them would not be compatible with MRI and would not be safe to
17 use in an MRI suite. So to make a tissue removal device that
18 was safe with MRI, Joe Mark and Mike Miller had to come up with
19 some sort of solution. They couldn't use the electric motor
20 that they had been using in their other devices. So the
21 evidence will show that the solution they came up with was to
22 use air motors instead of electric motors. Now, using air
23 motors in minimally invasive tissue removal devices was not a
24 new idea, but Suros was the first to use air motors in a
25 minimally invasive device for use in breast biopsies. And this

1 new and unique idea is what made the ATEC lighter and faster
2 and also compatible with MRI.

3 Now, is MRI important to doctors? Yes. During the
4 trial you will hear from testimony from Dr. Michael Nelson.
5 Dr. Nelson is a practicing physician who's performed thousands
6 of breast biopsies. And he will tell you -- he will provide
7 you with his opinions on the ATEC and its improved technology.

8 One of the things that Dr. Nelson will tell you is
9 that while MRI biopsies do not represent the highest volume
10 group of biopsies, MRI is the best imaging technology to be
11 used in women at high risk of breast cancer. So to be able to
12 do minimally invasive biopsies with MRI was a great advance for
13 those women. And because of the innovations of Joe Mark and
14 Mike Miller, those women now have an opportunity to have
15 minimally invasive breast biopsy with MRI.

16 Now, five years after the ATEC came onto the market,
17 Suros Surgical Systems was sold to Hologic. And you might
18 wonder why would Joe Mark and Mike Miller sell their company
19 when it was doing so well. It's because Hologic and Suros are
20 a good match. Hologic is a women's health care company and a
21 leading manufacturer of mammography equipment. So Hologic was
22 already in the business of selling imaging devices for use in
23 breast care and they also had a good working relationship with
24 doctors and clinics around the country.

25 During the trial, you will hear from Hologic's

1 president and CEO, Mr. Robert Cascella. And Mr. Cascella will
2 explain to you that Hologic purchased Suros because it had been
3 distributing the ATEC since 2003 and believed that the Suros
4 technology was the best available technology. So the
5 acquisition made sense.

6 This also worked out well for Joe Mark and Mike Miller
7 who retained rights to their basic MIS platform technology and
8 can now turn to expanding that technology to other uses.
9 They're now working on adapting the MIS platform for use in
10 neurological applications.

11 So getting back to my three key points. On point
12 number one, we believe the evidence at trial will show that the
13 ATEC is the finest, most advanced breast biopsy device on the
14 market and that it is based on tissue removal technology
15 developed and patented by Joe Mark and Mike Miller before any
16 of the Ethicon patents at issue in this case was ever filed.

17 Now I'd like to turn to point number two, what the
18 evidence will show about the Ethicon patents being asserted in
19 this case. In addition to the testimony you will hear from Joe
20 Mark and Mike Miller about their work on minimally invasive
21 tissue removal devices in the late 1980s and early 1990s, we
22 will present testimony from two experts in the medical device
23 field who will talk about what was publicly known about biopsy
24 devices during the relevant time period. You will hear from
25 Dr. David Lipson who holds a PhD in biomedical engineering and

1 who worked in the medical device industry for about 20 years.
2 You will also hear from Mr. Michael Plishka, a mechanical
3 engineer who has also worked in the medical device industry and
4 who has actually designed devices for use in breast biopsies.
5 What these experts will explain and what the evidence will show
6 is that the Ethicon patents being asserted in this case are not
7 inventive and are directed -- are directed to obvious
8 combinations of basic elements that people working in the
9 tissue removal field already knew about, tube in tube cutters,
10 vacuum assistance, tissue filters, displays with icons.

11 The Ethicon patents, as Ms. Bresnick said, started
12 with a company called Biopsys Medical, Inc. In March, 1994,
13 Biopsys filed the patent application that eventually led to the
14 '424 patent that Ethicon is asserting in this case. And I have
15 a copy of the '424 patent here which Ms. Bresnick already
16 explained a little bit to you.

17 This invention, the invention described in this
18 patent, includes a lot of the same features that others in the
19 field were already using before this patent was filed. For
20 example, it covers a method for extracting a tissue sample from
21 a patient. The patent requires the use of an instrument with a
22 piercer, with an opening for receiving tissue, and a cutter
23 that moves inside the piercer to cut tissue. The patent also
24 discloses the use of vacuum power to draw tissue into the
25 piercer. If all this sounds familiar, it should because we've

1 already talked about them in conjunction with the MIS device,
2 the dissector, and Joe Mark's first patent on minimally
3 invasive tissue removal that were done before the application
4 that led to this patent was ever filed.

5 During this trial Hologic will not dispute that the
6 early work Biopsys did on breast biopsy devices was important.
7 The Mammotome was a good device for its time. But consoles,
8 inner cutters, outer piercers, and the use of vacuum to remove
9 tissue was not new and was well-known before this patent was
10 filed.

11 Now, the evidence will show that Bi -- Ethicon bought
12 Biopsys in 1997 and acquired the Biopsys Mammotome and the
13 Biopsys patents, and one of the first things Ethicon did after
14 that acquisition was start getting more and more patents on
15 tissue removal devices. Now, Ethicon has suggested that it
16 started making improvements to the Mammotome and the later
17 patents cover those improvements, but the evidence and timeline
18 will show a different story.

19 At this point you may be asking yourself if Joe Mark's
20 MIS system and his own patent already covered these
21 minimally -- had these features, how could the Patent Office
22 have granted additional patents to Ethicon? The answer has a
23 lot to do with how the U.S. patent system works. You heard in
24 the video yesterday that an inventor can only patent something
25 that is new and different. Sometimes this means a ground-

1 breaking invention that hasn't been done before like the
2 example used in the video, it referred to Edison's light bulb,
3 but other patents only cover improvements to existing
4 technology. Just think about all the different light bulbs you
5 have ever seen through the years. Some of those are probably
6 patented because they reflect significant improvements to
7 Edison's original invention or even just the light bulbs that
8 came before them, but some aren't patented at all because they
9 just don't represent improvements over what existed before.

10 Now, Ethicon has talked about the claims and the
11 patents that it is accusing the ATEC of infringing. A patent
12 claim if you -- and Ms. Bresnick highlighted the claims and
13 showed what we didn't dispute. Now, a patent claim, if you
14 recall from the video this morning, describes the invention and
15 sets the boundaries of it. You might have a patent claim on
16 improvement to a light bulb that covered a light bulb with a
17 new type of filament. That -- the patent claim to that type of
18 light bulb would include the special new type of filament but
19 it would also include the old elements of a light bulb that
20 were known in the prior art such as the glass light bulb, even
21 though most of those other elements, everything except the new
22 type of filament, were already out in the public domain. In
23 other words, the claim would describe the whole light bulb even
24 though the real invention is a light bulb with a very special
25 type of filament.

1 But you can't patent something that's an obvious
2 improvement. An improvement has to be inventive, something
3 new, something different, something that people in the field
4 wouldn't have thought about. In the patent video that you saw
5 yesterday, the term used is "nonobvious." If nobody had
6 thought to use that particular type of metal for a filament, it
7 might be an invention. But if it was well-known that that type
8 of metal could be used for a filament and it would be easy to
9 do, then it couldn't -- it wouldn't be inventive and it
10 wouldn't be entitled to a patent.

11 So before I get into the details of Ethicon's patents,
12 I want to set forth what we believe the evidence will show
13 about what Ethicon did not invent, what was already in the
14 prior art or the public domain.

15 What the evidence will show is Ethicon did not invent
16 minimally invasive tissue removal systems. Ethicon did not
17 invent a tube in tube cutting system. Ethicon did not invent
18 the use of vacuum in tissue removal systems. Ethicon didn't
19 invent hand-held devices for minimally invasive tissue removal.
20 Ethicon didn't invent tissue removal devices with a display
21 panel. Ethicon didn't invent tissue containers for holding
22 tissue in minimally invasive devices. All of these concepts
23 were in the public domain before any of the patents Ethicon is
24 asserting in this case were filed. The inventors of the ATEC
25 had used all those elements in their own devices before the

1 earliest Ethicon patents were filed.

2 So do the Ethicon patents add anything new to what was
3 already known about minimally invasive tissue removal devices?
4 And I would like to start with the '424 patent.

5 Now, we've talked that the evidence will show that
6 much of what is claimed in the '424 patent is not new. Outer
7 hollow cannulas with an opening for receiving tissue, inner
8 cutters weren't new. The use of vacuum power to draw tissue
9 into the opening wasn't new. But the claims also require, and
10 Ms. Bresnick touched upon this, that vacuum pull tissue from
11 the cutter and deposit it in what is called the tissue sample
12 holder, and this is indeed the focus of our dispute with
13 Ethicon.

14 The evidence will show that tissue sample holders
15 aren't anything new. Joe Mark and Mike Miller had made devices
16 with containers that held tissue, the MIS, their basic platform
17 technology, the dissector device, the vitrectomy device, and in
18 fact, the Court has said that the invention in the '424 patent
19 contemplates more than a mere tissue sample holder. So the
20 tissue -- the Court has decided what the words "tissue sample
21 holder" mean in the context of the patent. And I just want to
22 put up the Court's definition. And in particular, it has to be
23 a receptacle, cartridge, cassette or other tissue sample holder
24 that is suitable.

25 Now, at one point Ms. Bresnick referred to being

1 capable of being used for housing tissue samples. Now, the
2 Court's construction is "suitable for housing tissue samples
3 during collection and transportation for analysis." This makes
4 sense in the context of the patent. In particular, the patent
5 described the use of a molded tissue cassette housing. And
6 this was for -- this is the source of the construction for
7 transportation for analysis. Now you will have to decide
8 whether the ATEC has a tissue sample holder that falls within
9 the Court's definition, i.e., "a tissue sample holder suitable
10 for housing tissue samples during collection and transportation
11 for analysis," and the evidence will show it does not.

12 Now, this is the component of the ATEC that Ethicon is
13 accusing -- is calling a tissue sample holder (indicating).
14 This is a mesh filter that traps tissue samples while allowing
15 vacuum to pull liquid through the mesh filter. The tissue
16 filter in the ATEC includes a small piece that's called a
17 spatula. And the evidence will show the purpose of this
18 spatula is so that once the biopsy procedure is completed, the
19 doctor or nurse can remove the tissue from the filter with the
20 spatula and put the samples into a container that is properly
21 sealed for transportation for analysis.

22 Now, because it may be difficult to see the holes in
23 this mesh, I want to show you how porous it is by pouring water
24 through it. (Demonstrating.) So you can see the water flows
25 right through that mesh filter. Liquid is also caught in the

1 mesh on the side of the filter. And you can see the top of the
2 filter is open. We will ask -- yet Ethicon is claiming that
3 this container is suitable for transporting tissue samples from
4 the breast biopsy for analysis. We will ask that you use your
5 common sense when you evaluate whether this is a container
6 that's suitable for transporting tissue samples for analysis.
7 Can you imagine any doctor in this day and age with high levels
8 of concern over infectious disease and the like transporting
9 tissue samples in this mesh container?

10 Now, Ms. Bresnick also said this container is suitable
11 for housing tissue samples for analysis because it could be
12 placed in another jar and taken to a laboratory. And I would
13 ask you is a bicycle suitable for crossing the river if you
14 have to put it on a ferry and cross the river that way? Of
15 course not.

16 Now I want to talk about the '487 and '768 patents.
17 The evidence will show that these patents just do not rise to
18 level of improvements on the prior art that warrant a patent.
19 They represent obvious, insignificant changes to the original
20 work done at Biopsys with the Mammotome. The patent
21 application that resulted in the '487 and '768 patents was
22 filed in December, 1999. To orient you in the chronology, that
23 is six years after Joe Mark and Mike Miller had started selling
24 their dissector and more than five years after Biopsys filed
25 its original patent on the Mammotome.

1 Now, here's a picture of the display on the Mammotome.
2 The evidence will show that there are only two differences
3 between what Ethicon is claiming is inventions in the two
4 display patents, '487 and the '768 patents, and this device.
5 First, those patents disclose the use of icons or pictures to
6 describe operational modes, so pictures instead of words.
7 That's one supposed innovation. Secondly, they disclose the
8 use of a control button instead of a control knob. So what the
9 Ethicon engineers did was take the Mammotome, modify the
10 display panel to use pictures instead of words, icons, and
11 control buttons instead of a control knob and then they filed a
12 patent on that.

13 One of the issues we will ask you to decide is whether
14 you think that is an invention that entitles Ethicon to a
15 patent. The evidence will show it is not. The use of icons on
16 medical devices is nothing new. Take a look at Joe Mark and
17 Mike Miller's dissector which was sold in 1993, six years
18 before these Ethicon patents were filed. Here on the console
19 of the dissector is a display with icons. There's a picture of
20 a hand holding a handpiece, a foot on a foot pedal. Use your
21 common sense and experience. Using icons isn't -- on a medical
22 device is not inventive. People in the field had been doing
23 this for years. Same with control buttons instead of control
24 knobs. These just aren't new ideas.

25 And Ethicon is not only claiming it's entitled to a

1 patent on these inventions, it's going a lot further than that.
2 You heard Ms. Bresnick, Ethicon is also claiming it's entitled
3 to damages of 92 million dollars for these inventions. And I
4 want to show you to avoid the '768 and '487 patents, here's all
5 Suros would have to do. This is the current display panel on
6 our device (indicating). All we would have to do is cover up
7 those icons and we would not have the icons that are claimed in
8 the '768 and '487 patents. It would still -- the device would
9 still be compatible with MRI, we'd still have our lighter
10 handpiece, it would still allow doctors to perform the exact
11 same procedures. The only difference would be no icons. Is
12 that worth 92 million dollars?

13 The ATEC includes many important innovations that were
14 the product of hard work by Joe Mark, Mike Miller, and others.
15 The evidence will show that the patents Ethicon is asserting
16 here are not innovative and are obvious and do not entitle
17 Ethicon to damages.

18 Now I'd like to move on to my point number three which
19 goes to why I think we're all here and more specifically why
20 this litigation was filed in 2007 even though the ATEC has been
21 on the market for much longer than that.

22 As we've discussed, the evidence will show that
23 Biopsys created a minimally invasive vacuum-assisted tissue
24 removal device adapted to breast biopsy using well-known and
25 well-established technology. We aren't here to criticize the

1 Mammotome. The Mammotome improved the diagnosis of breast
2 cancer, and when it was first introduced in the mid 1990s, it
3 was a good device for its time. The reason we're here is what
4 happened after that. The evidence will show that when Ethicon
5 purchased Biopsy, it began selling a new device in a market
6 with no competitors. They came up with ideas for minor changes
7 to the Biopsy device such as adding some icons, swapping a
8 knob for a button on the display panel, and they filed patents
9 on those little improvements one right after another.

10 Then the next generation device came along. The
11 evidence will show it was another small company, Suros, that
12 raised the bar by developing an innovative device. Ethicon
13 watched ATEC closely, and the two competed in the market. For
14 example, the evidence will show Ethicon started selling the
15 Mammotome hand-held device for ultrasound in 1999 before the
16 ATEC was on the market. In January, 2002, Suros launched its
17 ultrasound ATEC device which because of the air motor was half
18 the weight of the Mammotome HH. So what did Ethicon do? It
19 developed its own lighter device and stopped promoting the
20 Mammotome HH.

21 In 2003, Suros came out with MRI-compatible ATEC
22 device. That was a goal that Joe Mark and Mike Miller had set
23 for themselves very early on. In 2003, there was no Mammotome
24 that could be used with MRI. So what did Ethicon do? Ethicon
25 developed its own MRI-compatible device and launched that

1 product two years later in 2006.

2 So what you had was two companies competing to develop
3 better technology to the benefit of everyone. In all this time
4 did Ethicon file a lawsuit? No. Does Ethicon write a letter
5 mentioning these three patents? No. No. The ATEC went on the
6 market in January, 2002. The evidence will show Ethicon didn't
7 file suit in 2002, in 2003, in 2004, in 2005, in -- or even in
8 2006. But when Hologic bought Suros, everything changed.
9 After the acquisition, you no longer had a tiny company
10 competing against Ethicon. Sales of ATEC handpieces increased
11 dramatically. And I have a chart here that can show you what
12 happened. So here's the launch of the ATEC, and this is the
13 point at which Hologic acquired Suros. All of a sudden after
14 years without saying anything, Ethicon sues Hologic and Suros
15 for patent infringement. Does that sound right?

16 The evidence will show this is a story not of one
17 company using another company's technology, the story Ethicon
18 would like you to believe. The evidence will show that one
19 company who was not competing in the marketplace with
20 technology resorted to allegations of patent infringement
21 instead.

22 Ethicon wants you to give them credit for inventing
23 vacuum-assisted tissue removal technology, but the evidence
24 will show they did not do that. Vacuum-assisted tissue removal
25 technology was already in the public domain. What they did was

1 purchase a first generation device in a market with no
2 competition and they made a lot of money doing it. Once the
3 next generation device, ATEC backed by Hologic, started eating
4 into their revenues, they filed this lawsuit.

5 The evidence will show that what Joe Mark and Mike
6 Miller did was important. They worked hard. They improved
7 technology women need for better diagnosis of cancer. The ATEC
8 is a product of their hard work, their innovation, their good
9 ideas. At the conclusion of the evidence, we will ask -- come
10 back and ask you to return a verdict in favor of Hologic.

11 We look forward to presenting our case to you and
12 thank you again for your attention.

13 THE COURT: All right. Thank you, counsel.

14 Ladies and gentlemen, I think we'll take our morning
15 recess now for a couple of reasons. One, Julie is here. Julie
16 is here now and she's going to switch off with Maryann. I
17 introduced Maryann to you yesterday but this is Julie, and she
18 and Maryann are going to switch off during the course of the
19 trial.

20 And when we come back, we'll have our first witness.

21 Now, just a couple things about the break. If I
22 forget to say this at any time you guys go out of the room, the
23 same instruction applies.

24 You're not to form or express any opinion about the
25 case until the very end of the case because until you've got

1 the instructions of law, you're not quite sure what all the
2 facts mean, okay. If you express a opinion to somebody, it may
3 cause a problem. All right. Obviously in your own mind you're
4 thinking about the case, but keep it in your own mind. Don't
5 talk to anybody else about it. All right.

6 And, again, no type of independent research,
7 experiments, or anything like that. Don't reach out to anybody
8 for any questions about this. As we pointed out, these kinds
9 of medical issues touch a lot of people. Don't be tempted to
10 talk to somebody that might be a friend of yours that's had
11 some type of procedure and ask them about it or anything like
12 that, okay.

13 So let common sense sort of dictate how you keep your
14 lips zipped, okay.

15 Now, the other thing is generally we like you guys to
16 sort of hang together. I think there's enough facilities back
17 here to accommodate everybody, but I also understand that
18 people like me who have a bad back sometimes need to get up and
19 walk around, somebody might want to go outside and take a
20 smoke. So if you're doing something like that, do it, but just
21 be back in the box by the time we're ready to start, okay.

22 So why don't we make this break fifteen minutes. That
23 will give counsel a chance to set up whatever they need to set
24 up for the first witness.

25 So don't form or express any opinions about the case.

1 Generally try to stick together back there. If you need to,
2 you know, get some, catch some fresh air -- do they have to go
3 outside to smoke or is there a room upstairs?

4 COURTROOM DEPUTY: There's a room upstairs.

5 THE COURT: So it's your preference. I don't know if
6 we have any smokers in the crowd, but there's a room upstairs
7 and you can also go outside, okay.

8 And, again, what I said yesterday, there's a lot of
9 participants involved in this and a lot of lawyers. Nobody is
10 going to think you're rude or impolite if you don't talk to
11 them. In fact, you're not supposed to talk to them and they're
12 not supposed to talk to you. Fair enough?

13 Okay, guys, why don't we just make it quarter of on
14 our clock. Fair enough?

15 Thanks. We'll stand in recess.

16 (Jury out at 10:28 a.m.)

17 THE COURT: Yes, sir.

18 MR. ZEGGER: Your Honor, out of politeness to opposing
19 counsel we didn't object during their opening statement, but we
20 strenuously renew our objection that I made yesterday regarding
21 the content of this opening.

22 What we heard this morning --

23 THE COURT: You guys can sit down.

24 MR. ZEGGER: What we heard this morning, Your Honor,
25 was that this earlier work with the dissector and the '276

1 patent of Mark and Miller invalidates our patents. That is an
2 argument that we have not seen in any pleading, we have not
3 seen in any invalidity contentions. It's not in any expert
4 reports. I've been working on this case for over two years,
5 and this is the first time that we've seen that argument.

6 Now, we can't unring the bell, but we strongly believe
7 that there should be some curative instruction to the jury that
8 defendants are not relying upon the disector and the '276
9 patent to invalidate.

10 If they want to argue that this shows a development
11 story, fine, but it's not an invalidity argument.

12 THE COURT: Who is going to handle that?

13 MS. PIROZZOLO: Your Honor, the '276 patent is on our
14 282 notice and it is in our expert reports. And the other
15 devices are part of our inventory. They're where the ATEC
16 product came from, and that was the context I referred to them.

17 MR. ZEGGER: The '276 patent is not in any combination
18 offered by any witness, and I think we've just heard a denial
19 that there's any invalidity story based on the disector.

20 THE COURT: Who's going to testify to it? Is there an
21 expert that's going to testify to invalidity based upon --

22 MS. PIROZZOLO: The '276 patent was referenced in
23 Mr. Michael Plishka's expert report and Dr. David Lipson's
24 report, and they will be referring to that patent during their
25 testimony. And Mr. Mark and Mr. Miller will be testifying

1 about their early work with the diskector and the MIS platform
2 device which we had disclosed in discovery as where they got
3 the ideas for the ATEC product.

4 THE COURT: I mean, is it in the reports or not,
5 counsel?

6 MR. ZEGGER: The '276 patent is listed in the report.
7 It's one of dozens and dozens of references, but it's not in
8 any specific combination to invalidate. And I think we heard
9 again that the diskector is not being relied upon for
10 invalidity. That should be made clear to the jury because what
11 I heard this morning was that the early diskector work was
12 prior to our patent filing and could invalidate the patents.
13 That's not in any report. And if it's only being relied upon
14 to show development of the ATEC, fine, but not for invalidity.

15 MS. PIROZZOLO: Well, the '276 patent, there is a
16 paragraph in the experts' expert reports and they will be
17 testifying about that. It's prior art, and we're asserting
18 that these patents are obvious in what was known -- in light of
19 what was known to people of ordinary skill in this field at the
20 time. So we are relying on the '276 patent and we think we're
21 entitled to rely on what the inventors of our accused product
22 was doing before the patents in this case were filed.

23 THE COURT: Okay. The objection is overruled. As we
24 start getting into the evidence, you can renew your objections.
25 All right.

1 All right. Guys, I'll see you in about fifteen
2 minutes.

3 MR. GUNTHER: Thank you, Your Honor.

4 (Recess in proceedings at 10:32 a.m.)

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9 C E R T I F I C A T E

10 I, Julie A. Wolfer, the undersigned, do hereby
11 certify that the foregoing is a correct transcript from the
12 record of the proceedings in the above-entitled matter.

13
14 s/Julie A. Wolfer
Julie A. Wolfer, RDR, CRR
15 Official Reporter
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